



# *thl* Temporary House Proposal

April 2020



# About *thl*

- ***thl*** is the largest global operator of RV experiences, with RV rental and sales operations in the United States, New Zealand, Australia, and the United Kingdom.
- ***thl*** has been providing motorhomes to government agencies and private organizations to support of COVID-19 containment
- In the United States, ***thl*** owns and operates two national brands **El Monte RV** (est. 1970) and **Road Bear RV** (est. 1980) with a total fleet of 2000 vehicles.
  - Located close to major cities across the country, we operate from 33 locations, 11 located in California.
  - Known for providing high-quality, late model RV units, **El Monte RV** and **Road Bear RV** are the nation's premier RV rental brands.
  - Our team have managed crises, working with state emergency agencies during local crisis situations, (such as the California wildfires in 2018, and various hurricanes in Florida)
- We're currently being inundated with requests for COVID-19 related support
- Our fleet could quickly reach capacity so we're taking a considered approach – identifying where our RVs could have the greatest impact on COVID-19 containment firstly



# thl as a COVID-19 Public Service

Our vehicles can be used to support public service in the countries we operate in (US, NZ, AU)



## Isolated

As compared to a physical building, **thl** motorhomes enable people to be completely isolated from others, greatly reducing risk of transmission via shared facilities and ventilation systems.



## Mobile

**thl** motorhomes are a house on wheels, capable of going anywhere in the country. RVs can easily relocate to areas of need, and safely and comfortably transport people and supplies from one place to another.



## Self-Contained

Specifically designed for daily living and capable of managing the needs of temporary housing, every **thl** RV comes complete with kitchen, refrigerator, shower with separate toilet, beds dining and seating area, TV, DVD , as well as a generator if required.

We have experience providing motorhomes to help COVID-19 containment, for example working with the Los Angeles County, several San Francisco bay area counties, Washington State Department of Health, New Zealand Ministry of Health and a number of private organizations— *see case study detail on next page*



# Case Studies

## Large County in California

### Requirement

The County needed to quickly set up a temporary facility in response COVID-19 to effectively provide self isolation. They were looking for a solution to be used in cases where a resident may test positive and need to self isolate, but which were not ill enough to require hospitalization. The County also wanted the ability to respond quickly as the situation develops, so an RV solution was attractive

### thl Service

**thl** have provided over 100 motorhomes for a duration of 3 months, the majority of these are set up in a central campground facility. **Thl** arranged delivery of the RVs and set the camp up. **Thl** also provide a managed service for the RVs, including filling propane, and a housekeeping service with staff on site.

## Power Generation Company

### Requirement

The Power Company required a solution to comfortably accommodate essential employees on site at key power generation facilities, safely isolated in order to ensure the continued operations of the power plants.

### thl Service

**thl** have provided 35 motorhomes for 1 month, which were fully equipped and delivered to various locations as required.



# Potential Support Scenarios

## Vulnerable

### Profile

Those that have a higher propensity to fall severely ill from COVID-19, and those who want to proactively isolate themselves, such as people with pre-existing medical conditions and elderly.

### Potential Motorhome Use

Temporary housing that can be located in a lower risk area.

## At Risk

### Profile

Those that have potentially been exposed to COVID-19, who have been instructed to self-isolate while in the incubation period, such as those returning from high-risk areas, or friends & family of an infected person.

### Potential Motorhome Use

Quarantine facility that can be located in a quarantine zone or away from friends & family (e.g. in the home's driveway).

## Infected

### Profile

Those that have been diagnosed with COVID-19 and either don't need hospital care but require isolation or do require hospital care but are unable to be admitted to appropriate facilities or pressure rooms.

### Potential Motorhome Use

Care facility away from friends & family or overflow hospital room.

## Care Workers

### Profile

Those that are supporting any vulnerable, at risk, or infected people and have an accommodation requirement to either be close to the people or remain isolated from while they undertake care.

### Potential Motorhome Use

Temporary housing that can be co-located where the vulnerable, at risk, or infected are based.

# Organisations *thl* can Support

	Vulnerable <i>Temporary Housing</i>	At Risk <i>Isolation Facility</i>	Infected <i>Care Facility</i>	Care Workers <i>Temporary Housing</i>
National or State Health Agencies	✓	✓	✓	✓
District Health Boards or Hospitals	✓	✓	✓	✓
Emergency Services or Civil Defence		✓	✓	✓
Regional, City, or County Councils	✓			
Retirement Villages and Hospices	✓			✓
Airlines and Airport Staff		✓		
Student Accommodation		✓		

# How it Works – Overview

Pick-Up	During Rental	Drop-Off	Motorhome Prep
<p><b>Pick-Up Process</b></p> <p><u>Option A – Renter Pick-Up</u> The RV is picked up from a <b>thl</b> site by a non-impacted third party, “vulnerable”, or “care worker”. “At risk” and “infected” are not permitted to pick-up.</p> <p><u>Option B – <b>thl</b> Delivery</u> For an additional cost, <b>thl</b> can transport the motorhome to a nominated location prior to any “at risk” or “infected” arrivals. <b>thl</b>’s ability to offer this option, and associated costs, will be evaluated on a case-by-case basis dependent on location, time, and any other complexities</p> <p><u>Other Options</u> <b>thl</b> is open to discussing other options on a case-by-case basis</p>	<p><b>Movement</b> The RV is intended to travel to a location and remain there for the duration of the booking. Any movements should be pre-planned and added as an addendum to the rental agreement. Any unplanned movements must be agreed by <b>thl</b></p> <p><b>Supplies</b> The renter is responsible for all supplies related to the motorhome, such as fuel, food and drink. It is the renters responsibility to ensure this is done in a way that no members of the public are put at risk.</p> <p><b>Management</b> RVs require periodic charging, water tank refill, waste water emptying . This is the renters responsibility, but in many cases <b>thl</b> can work with customers provide additional management services, outlined on next page</p>	<p><b>Evaluation</b> The motorhome resident should be checked for COVID-19 prior to commencing drop-off proceedings, and <b>thl</b> should be notified of the outcome</p> <p><b>Drop-Off Process</b> To be determined on a case-by-case basis depending on the nominated pick-up process and any other requirements</p> <p><b>Vehicle Cleaning</b> Unless by prior agreement, the renting organisation will arrange the vehicle to be professionally cleaned in accordance with CDC guidelines prior to return of the vehicle.</p>	<p><b>Stand-Down</b> The CDC advises COVID-19 is only able survive for a short period outside of the human body. <b>thl</b> will take a cautionary step to stand-down the motorhome for a period of 48 hours before it is cleaned and prepared for its next booking. This will be an extra charge.</p>

# Additional Services – Managed Solution

- To make things easy for large government and corporate customers, **thl** has developed a managed service. Our team of experienced RV professionals are able assist with all stages of the process, from initial delivery and RV setup to ongoing servicing.
- All large scale bookings will be assigned an Account Manager who will work with our customers to tailor a service option to meet customer's specific requirements.
- Services include restocking of RV consumables, waste tanks and water line management, LPG and Propane checks, refilling and exchange, housekeeping, linen exchange, and a number of other services.





# How it works- Types of RVs available

Road Bear & El Monte RVs are available as show on our websites



## C-Class

Class C motorhomes have a large bed over the driver's area and are called cabover style. Comes in a range of sizes, from small to large, sleeping between 4- 7 people.



## A-Class

Motor homes that look more like buses are called Class A RVs, and they typically have more open floor plans and the most living space. Sleeps between 4-7 people.

<http://www.roadbearrv.com/en/rv-rentals>

<https://www.elmonterv.com/rv-rental/rvs-we-rent/>



# How it Works – Product Facilities

*all product available as seen on our websites;  
layout differs by model, but indicative photos below*



*Rear Bed – C25*



*Kitchen – Dinette – Rear Bed – C25*



*Cab-over bed – C25*



*Bathroom (toilet, shower, sink) – C25*



*Lounge area, Rear Bed – AF33*



*Kitchen Area – AF33*

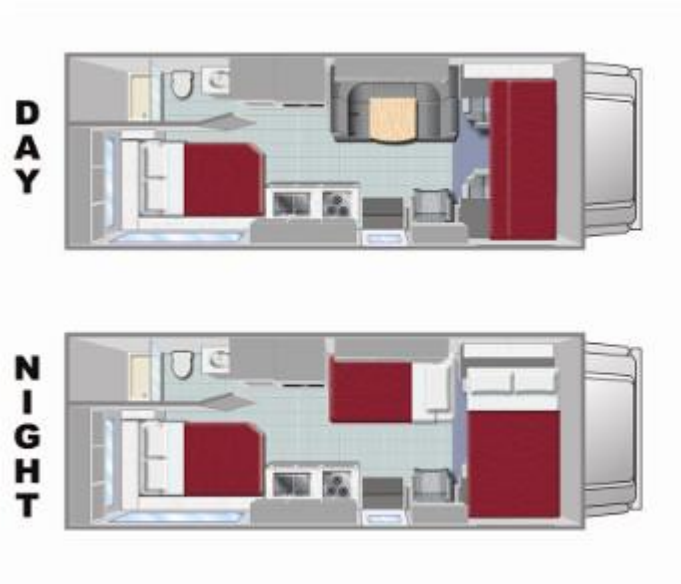


*Pull down Bed View– AF34*



*Bathroom – toilet - shower– AF34*

# How it works -Motorhome Floorplans



*Example 25 ft floor plan*

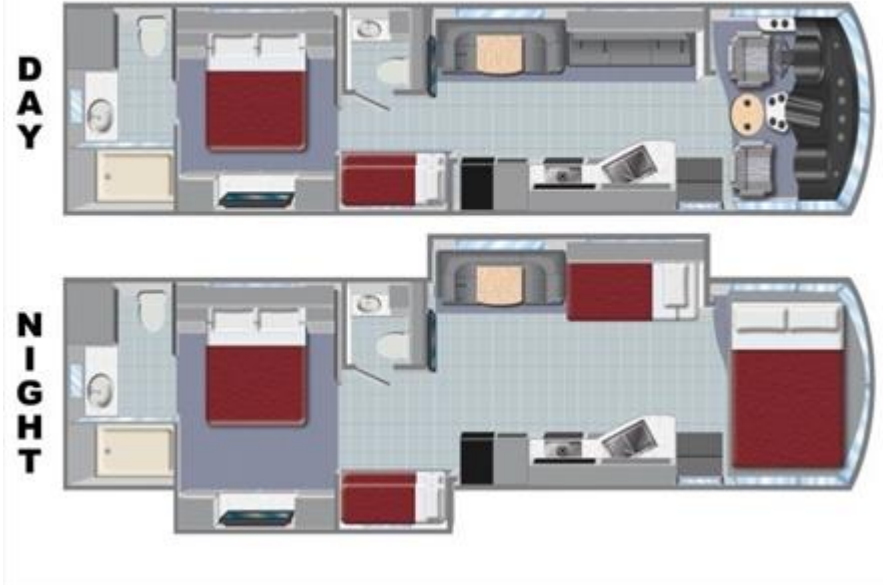


*Example 28ft floor plan*

# How it works – Motorhome Floorplans



*Example 31ft Slider floor plan*



*Example Class A floor plan*

# Contact Details

If you do not already have a contact at *thl* please enquire as below:

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