



Coronavirus SARS-CoV2 COVID-19 Products & Pricing List

Facemasks, Respirators, Gowns, Coveralls, Facial Shields, Goggles, Gloves COVID-19 Tests RT-PCR, NAT & Antibody IgG/IgM (swab or blood)

Transport & Invasive Ventilators

- 1) Company: World Precision Instruments (WPI). HQ: Sarasota, Florida USA
- 2) About: US based WPI has been providing high quality scientific research products for over 50 years. Our expertise includes sourcing quality products inside China (for the last 38 years) and exporting these out of China for worldwide distribution. WPI has never had an incident where we did not get the product ordered or received quality different than specified.
- 3) WPI's Customers: Global customer list includes thousands of governmental, hospital system, academic & commercial institutions. Notable customers:
 - a) <u>Government/Agency customers</u>: National Institutes of Health, 50+ Veterans Health Administration Medical Centers, 15+ State Departments of Health (including NY, CA, MA, & TX), USDA, + many more.
 - b) <u>Hospital System customers</u>: Cleveland Clinic, Mass General, Boston Children's Hospital, Shriners, St. Josephs + many more. <u>See next page.</u>
- 4) WPI's Response to the SARS-CoV2 Pandemic: WPI developed a streamlined and transparent China supply chain solution for SARS-CoV2 pandemic related supplies and equipment. Thus far in 2020, WPI has transacted SARS-CoV2 pandemic related products to over a dozen countries.
- 5) WPI's Pricing Model for SARS-CoV2 Pandemic supplies and equipment: WPI's pricing model is simple and transparent. Buyer directly prepays the China manufacturer at invoice cost + 0%. Upon WPI's completion of its endto-end order procurement and Buyer's acceptance of shipment, Buyer pays WPI its sole compensation as a performance-based order management fee equal to 15% of the manufacturer invoice, net 15.
- 6) Coronavirus SARS-CoV2 COVID-19 Products Manufactured in China: Facemasks, Disposable Respirators, Gowns, Coveralls, Facial Shields, Googles, Gloves, SARS-CoV-2 Laboratory and Patient Screening Tests (swab & blood), RT-PCR, NAT & Antibody IgG/IgM Rapid Diagnostic Tests (RDT), durable transport ventilators, and full featured invasive ventilators.
- 7) Contact World Precision Instruments Response Team:

President: Cliff Bredenberg, President

Email / Hotline: For RFQ, order, proforma invoice or product inquiries

Direct: Guillaume Pinguet 786-704-1373 / William Slagle 904-515-8613

SARS-CoV2 Pandemic 24/7 Email: supply@wpiinc.com

Representative List

World Precision Instruments North American Customers (out of 4,500+ Research Customers in the North America) Existing Research Customer References

Existing Resea
VA Medical Center Richmond
NASA Ames Research Center
Brigham & Women's Hospital
Arizona Dept of Public Safety
Maryland Department Resources
Food & Drug Administration
Cornell University
St Vincent Hospital
US Army TACOM
Dana-Farber Cancer Institute
Government of Canada
Commonwealth of Pennsylvania
NY State Department of Health
US EPA
Children's Hospital Los Angeles
Shriners Hospital for Children
US Naval Med Research Unit #3
US Army Research Laboratory
St Joseph's Medical Center
Children's Hosp Eastern Ontario
UMASS Memorial Med Center
St. Jude Medical, Inc.
USDA Russell Research Center
Central New York Resrch Corp
Keiser Foundation Health Plan
Los Alamos National Lab
Shriners Hospital for Children
Rensselaer Polytechnic Inst
Max Planck Florida Institute
VA Medical Center Research
Children's Hospital Los Angeles
NYU Winthrop Hospital
Sunnybrook Research Institute
Research Foundation for SUNY
USDA, ARS, RRVARC
UNH/Toronto Western Hospital
The Scripps Research Institute, FL
USDA-ARS Animal Disease Rsch Unit
Brown University
Cornell Univ/Weill Med College
Cornell University Med College
Dartmouth Medical School
Dartmouth-Hitchcock Clinic
Harvard School of Public Hlth
Princeton University
University of Pennsylvania IEM
Yale School of Medicine

	NCI/NIH
	NEINIH
	NIA/NIH
	NIH
	NIH Rocky Mountain Labs
	NIH / NHLBI
	NIH / NHLBI
	NIH / NICHD
	NIH / NIDDK
	Aventis Pharmaceuticals
	Abbott Laboratories
	Gilead Sciences Inc.
	Alviva Biopharmaceuticals Inc
	Merck & Company Inc
	Syngenta Biotechnology Inc
	TAP Pharmaceutical Products
	Eli Lilly & Company
	GlaxoSmithKline
	Wyeth-Ayerst Research
	Pfizer Incorporated
	Jackson Laboratory
	Ortho-McNeil Pharma Corp
	Regeneron Pharmaceuticals
	Schering-Plough Research Inst
	Astra Zeneca Pharmaceuticals
	Biogen Idec
	Roche Bioscience
	Allergan Pharmaceuticals
	Bristol-Myers Squibb Company
	AFRRI
	Howard Hughes Medical Inst
	Children's Hospital
	Children's Hospital Oakland
	Children's Hospital Pittsburgh Children's Hospital Res Inst
	Cleveland Clinic Fndn Hlth Sys
	Cold Spring Harbor Laboratory
	Cook County Hospital
	Walter Reed Army Inst of Res
	Los Alamos National Laboratory
	Marine Biological Lab
	Mass General Hospital
	Mayo Clinic Jacksonville
	Mayo Foundation Rochester
	Mayo Foundation Rochester
	Memorial Sloan-Kettering
	NY State Department of Health
	Naval Research Laboratory
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Disposable Respirators **Facemasks** Coveralls MOQ: 500,000 MOQ: 500,000 MOQ: 10,000 Goggles **Facial Shields** Gowns MOQ: 10,000 MOQ: 10,000 MOQ: 10,000 COVID-19 Lab (PCR) Test COVID-19 IgG/IgM Test Gloves MOQ: 100,000 MOQ: 100,000 MOQ: 100,000 COVID-19 Lab NAT **Respiratory Ventilators Portable Ventilators** MOQ: 500 MOQ: 500 MOQ: 500

Contact World Precision Instruments COVID-19 Response Team:

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